

ALICORP IN THE REGION



8,000+ Employees

37 Industrial Plants

30+ Countries

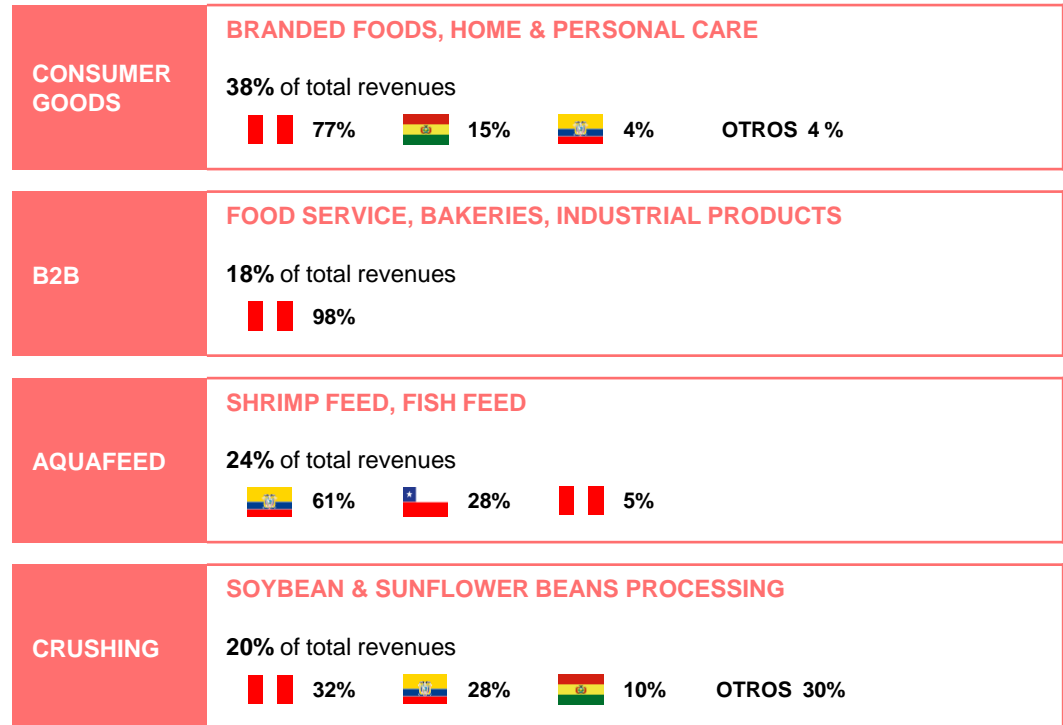
REVENUES 2022 LTM

13.1 PEN Billion¹
~3.3 USD Billion

46%¹ Out of Peru

10%² CAGR 2014-2022 LTM

DIVISION BY BUSINESS¹



¹ LTM as of March 2022

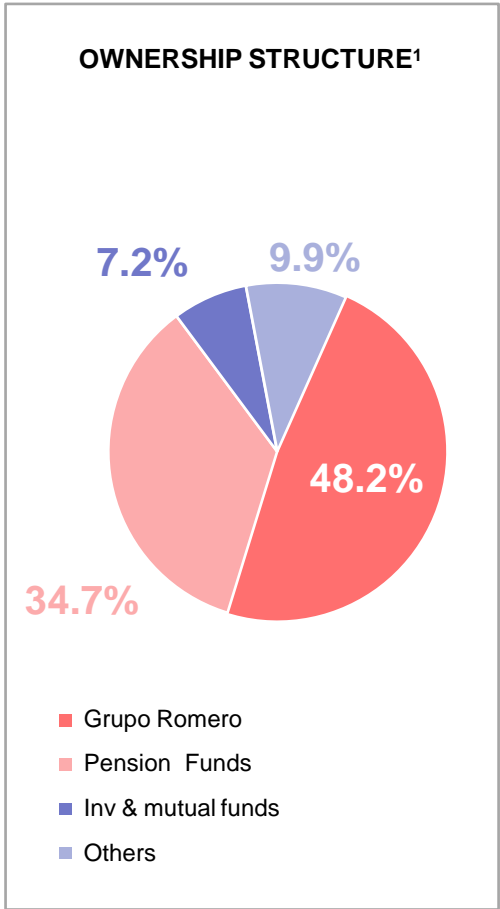
² In PEN

Continuous interaction with key stakeholders

OUR MAIN SHAREHOLDER IS A LEADING ECONOMIC GROUP IN PERU.

WE ARE COMMITTED TO CREATE VALUE FOR OUR SHAREHOLDERS, MAINTAINING OUR INVESTMENT GRADE UNDER THE BEST CORPORATE GOVERNANCE PRACTICES

CORPORATE GOVERNANCE	 <p>GOOD CORPORATE GOVERNANCE- 2019</p>
KEY AND CURRENT SHAREHOLDERS	
CREDIT RATING AGENCIES	



¹ Figures as of March 2022

Well-defined strategy that provides sustainable growth rates



LEVERAGED IN COMPETITIVE ADVANTAGES

CONSUMER GOODS – PERU
GO-TO-MARKET STRATEGY

+110k POS Traditional channel ¹	3,533 POS Modern channel ²
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PRODUCT DEVELOPMENT

599
New launched products since 2011³

BRAND MANAGEMENT

165 to 90
Brands Categories

STRATEGIC M&A AND INTEGRATION

9 Acquisitions since 2012

INDUSTRIAL SCALE

- Enhance procurement
- Dilution of fixed cost



DELIVERING HEALTHY GROWTH RATES

+12%

Revenue
2016-2022 LTM CAGR⁴


+9%

EBITDA
2016-2022 LTM CAGR⁴

¹ Information provided by the Consumer Goods Peru division, including Intradevco's operations
² Includes Supermarkets, Discounters, Cash & Carriers, Convenience Stores, Home Centers and Pharmacies
³ As of March 2022
⁴ In PEN million. Includes Fino, Sao and Intradevco acquisitions. PEN devaluated 8% in the past 5 years
⁵ Santa Amália was sold in 4Q21

Alicorp is the undisputed leader in its core markets

RANKED #1 FOR MAIN CATEGORIES

Business	Category	Brands	Rank	% of sales ¹	Competitors
Consumer Goods Peru ²	Laundry Detergents		#1	6.9%	
	Edible Oils		#1	6.1%	
	Pasta		#1	3.4%	
	Cookies & Crackers		#1	2.1%	
B2B ²	Industrial Baking Flour		#1	6.1%	
	Industrial Oil		#1	5.8%	
	Shortenings		#1	1.7%	
Consumer Goods International	Edible Oils (Bolivia)		#1	2.0%	
	Laundry Soap (Bolivia)		#1	0.2%	
	Sauces (Ecuador)		#2	0.1%	
Aquafeed ³	Shrimp feed (Ecuador)		#1	14.7%	
	Fish feed (Chile)		#4	6.7%	
	Fish feed (Peru)		#1	1.3%	
Crushing	Soybean & Sunflower oils		#1	19.2%	

Source: Kantar World Panel (Consumer Goods Peru and B2B) / Nielsen NRI (Consumer Goods International) / Internal Estimates (Aquafeed)

¹ Based on consolidated Revenue LTM as of March 2022.² Alicorp has +50% of the market share³ In Shrimp Feed, Alicorp has ~30% of market share in Ecuador. In Fish Feed, Alicorp has +10% of market share in Chile

Highly experienced management supported by a leading and innovative shareholder group in Peru

OUTSTANDING MANAGEMENT TEAM COMBINES PROVEN TRACK RECORD OF ORGANIC AND INORGANIC GROWTH STRATEGIES AND VAST SECTOR EXPERIENCE

- Support from a regional conglomerate champion such as Grupo Romero
- Governance model under the “One Alicorp” mindset to encourage transfer of knowledge and focus on talent management



ALFREDO PÉREZ
CEO



MANUEL ROMERO
CFO



PATRICIO JARAMILLO
VP – Consumer Goods



LUIS ESTRADA
VP – B2B, Commodities Management & Crushing



HUGO CARRILLO
General Manager – Vitapro



STEFAN STERN
VP – Supply Chain



MAGDALENA MORALES
VP – Corporate Affairs



PAOLA RUCHMAN
VP – Human Resources

Highly Awarded

