



CORPORATE PRESENTATION

March 2023

A decorative graphic on the left side of the slide, consisting of a large, stylized letter "A" filled with a pattern of small white dots on a dark background.

DISCLAIMER

This presentation may contain financial or business projections regarding recent acquisitions, their financial or business impact, management expectations and objectives regarding such acquisitions and current management expectations on the operating and financial performance of The Company, based on assumptions that, as of today, are considered valid. Financial and business projections are estimates and do not constitute any declaration of historical facts. Words such as “anticipates”, “could”, “may”, “can”, “plans”, “believes”, “estimates”, “expects”, “projects”, “pretends”, “probable”, “will”, “should”, and any other similar expression or word with a similar meaning pretend to identify such expressions as projections. It is uncertain if the anticipated events will happen and in case they happen, the impact they may have in Alicorp’s or The Consolidated Company’s operating and financial results. Alicorp does not assume any obligation to update any financial or business projections included in this presentation to reflect events or circumstances that may happen.

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TOPICS

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1 KEY INVESTMENT HIGHLIGHTS



Key Investment Highlights

- 
- The alicorp logo is overlaid on the left side of the slide. It features the word "al" in green and "icorp" in red, with a green leaf icon above the "a". The background of the slide is a night-time photograph of a multi-story office building with many lit windows, showing interior office spaces.
- 1 Leading regional player with a successful business model diversified across product categories and countries
 - 2 Portfolio of top-of-mind and leading brands with a proven track record of successful new product offerings
 - 3 Unique manufacturing and distribution platform to serve Consumer Goods, B2B and Aquafeed clients
 - 4 Solid financial performance driven by our comprehensive efficiency program, shareholder value creation mindset and our corporate sustainability goals
 - 5 Highly experienced management supported by a leading and innovative shareholder group in Peru

1. Leading regional player with a successful business model diversified across product categories and countries

UNMATCHED PORTFOLIO OF HIGHLY SUCCESSFUL LEADING BRANDS ACROSS DIFFERENT SECTORS AND COUNTRIES

Brands with leading position and market share in market and customer segmentation allows an efficient pricing process

CONSUMER GOODS		B2B		AQUAFEED		CRUSHING	
CATEGORIES	RANK ^{1,2}	CATEGORIES	RANK ¹	CATEGORIES	RANK ¹	CATEGORIES	RANK ¹
Laundry Care	 #1	Industrial Baking Flour	 #1	Shrimp (ECU)	NICOVITA #2	Crude Oil	#1
Edible Oils	 #1	Industrial Oil	 #1	Fish (PER)	NICOVITA SALMOFOOD #1	Soybean & Sunflower meal	#1
Pasta	 #1	Shortenings	 #1	Fish (CH)	SALMOFOOD #4		
Cookies & Crackers	 #2	Sauces	 #1	Shrimp (NIC)	NICOVITA #4		
Sauces	 #1	Industrial Margarines	 #1	Shrimp (PER)	NICOVITA #2		
Personal Care	 #3	Frozen Products	 #1	Shrimp (HON)	NICOVITA #1		
							

¹ Based on Kantar World Panel and internal estimates

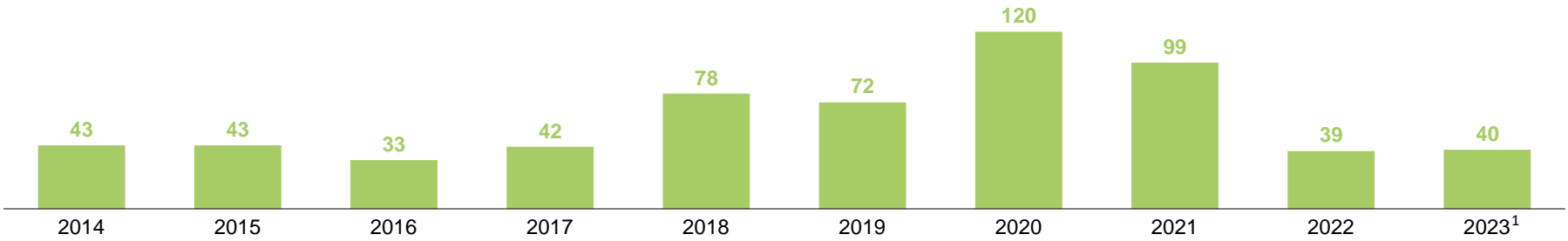
² Ranking for Consumer Goods Peru

Top-of-mind portfolio and leading brands with a proven track record of successful new product offerings

SUCCESSFUL NEW PRODUCT LAUNCH STRATEGY WITH MORE THAN 160 OWN BRANDS ACROSS DIFFERENT TIERS AND CATEGORIES

CONSUMER GOODS							
TIERS	EDIBLE OILS	PASTA	SAUCES	FLOUR	LAUNDRY CARE	COOKIES	PERSONAL CARE
Premium	 		 				
Mainstream	 	 	 	 	 	 	
Value					 	 	

NUMBER OF PRODUCTS LAUNCHED PER YEAR FOR ALL OUR BUSINESS UNITS



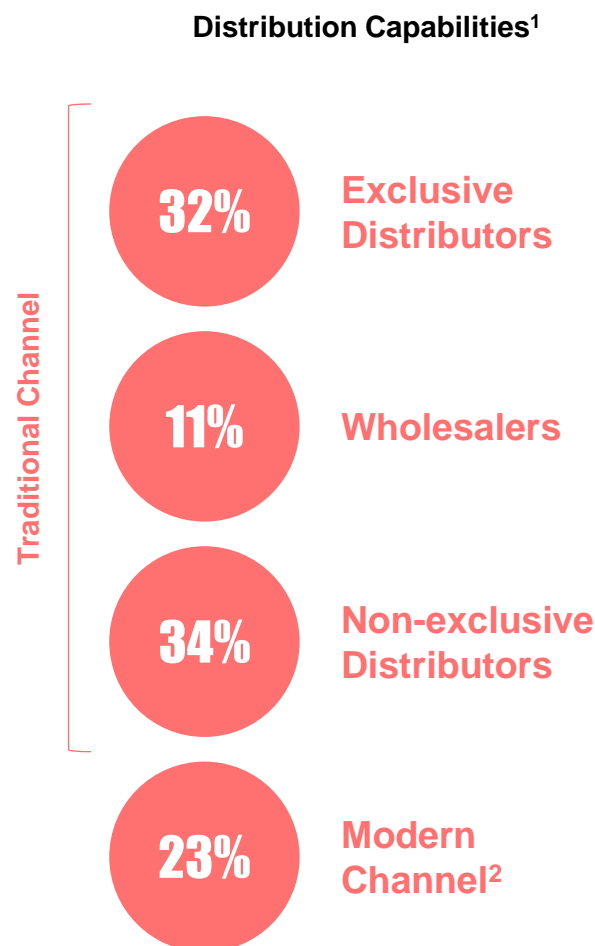
¹ LTM as of March 2023

3. Unique manufacturing and distribution platform to serve Consumer Goods, B2B and Aquafeed clients

OUR MANUFACTURING AND DISTRIBUTION NETWORK EFFICIENTLY INTEGRATES LOCAL AND REGIONAL OPERATIONS

For Consumer Goods and B2B, strong manufacturing and logistics network in Peru and Bolivia, reaching

- More than 200,000 clients
- 37 production facilities
- 17 distribution centers
- 100% coverage of supermarkets and grocery stores
- Network complemented by 38 exclusive distributors and 27 sales offices throughout Peru
- Operates in 4 local ports

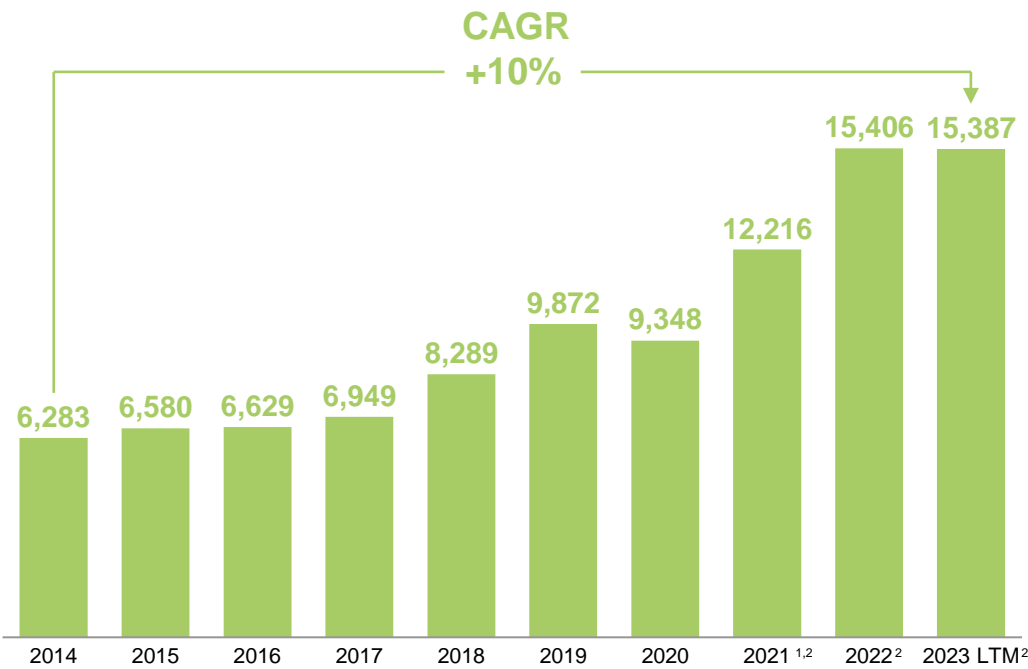


¹ For our Consumer Goods Peru and B2B businesses

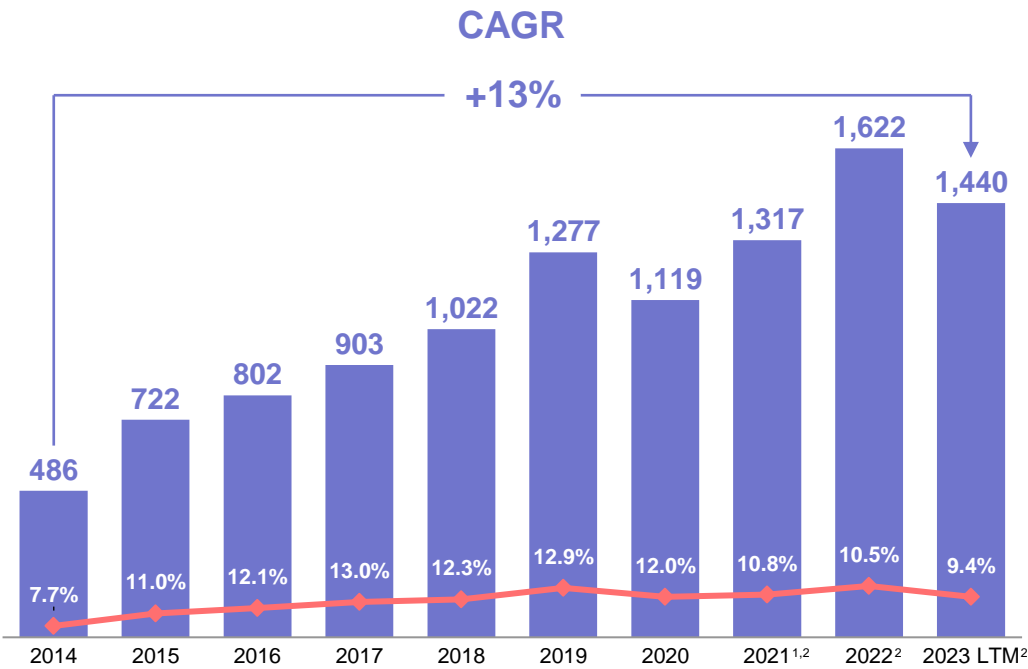
² Includes supermarkets, cash & carriers and convenience stores, and digital channels

Solid financial performance driven by our comprehensive efficiency program and shareholder value creation mindset

SALES EVOLUTION
In PEN million



EBITDA & EBITDA MARGIN
In PEN million



¹ 2020: figures include accounting adjustments (IFRS 16 in Peru)
² Ex. Discontinued Operations (Argentina and Brazil) since they were sold in Q4 '21

Highly experienced management supported by a leading and innovative shareholder group in Peru

OUTSTANDING MANAGEMENT TEAM COMBINES PROVEN TRACK RECORD OF ORGANIC AND INORGANIC GROWTH STRATEGIES AND VAST SECTOR EXPERIENCE

- Support from a regional conglomerate champion such as Grupo Romero
- Governance model under the “One Alicorp” mindset to encourage transfer of knowledge and focus on talent management



ALFREDO PÉREZ
Chief Executive Officer



MANUEL ROMERO
VP – Finance & Transformation



PATRICIO JARAMILLO
VP – Consumer Goods & Innovation



LUIS ESTRADA
VP – B2B, Crushing & Commodity Management



HUGO CARRILLO
General Manager – Vitapro



STEFAN STERN
VP – Supply Chain



MAGDALENA MORALES
VP – Corporate Affairs



PAOLA RUCHMAN
VP – Human Resources

Highly Awarded



2 ALICORP AT A GLANCE



ALICORP IN THE REGION



8,000+
Employees

37
Industrial Plants

30+
Countries

2023 LTM¹
REVENUES

15.4
PEN Billion
~4.0 USD Billion

46%
Out of Peru

10%
CAGR in PEN
2014-2023

DIVISION BY BUSINESS UNIT

CONSUMER GOODS	BRANDED FOODS, HOME & PERSONAL CARE
	36% of total revenue
	78% 13% 4% OTHERS 4%
B2B	FOOD SERVICE, BAKERIES, INDUSTRIAL CLIENTS
	18% of total revenue
	98%
AQUAFEED	SHRIMP FEED, SALMON FEED
	26% of total revenue
	61% 35% 4%
CRUSHING	SOYBEAN & SUNFLOWER SEED PROCESSING & AGRICULTURAL SUPPLIES
	20% of total revenue
	34% 24% 10% OTHERS 32%

¹ LTM as of March 2023

We continue to progress in Our Journey Towards a More Sustainable Company

IN 2021 WE STARTED A PROCESS OF REVISING, STRENGTHENING AND PRIORITIZING OUR SUSTAINABILITY STRATEGY

IMPROVEMENT IN INTEGRATING SUSTAINABILITY GOALS ACROSS THE COMPANY, ALIGNING OUR STRATEGY TO THE INTERESTS OF KEY STAKEHOLDERS AND CORPORATE OBJECTIVES

Our roadmap



CLOSING GAPS TO THE EXPECTATIONS OF KEY STAKEHOLDERS



ALIGNMENT WITH CORPORATE STRATEGY

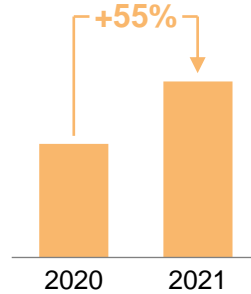


MEASUREMENT AND REPORTING



GOVERNANCE MODEL

Initial Results



INCREASE IN OUR CORPORATE SUSTAINABILITY ASSESSMENT (DJSI)



INCLUDED IN THE S&P/BVL PERU GENERAL ESG INDEX IN 2022

STRATEGIC PILLARS

WELLBEING



COMMUNITY DEVELOPMENT



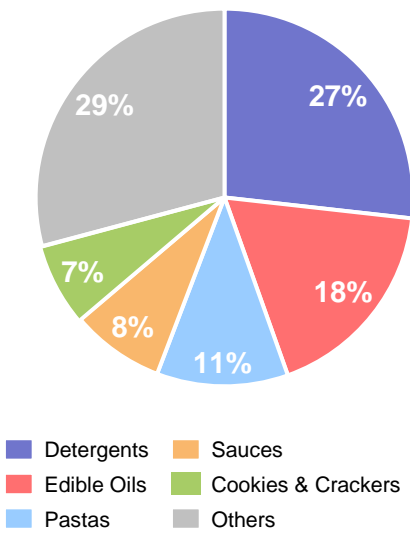
ENVIROMENT



OUR CONSUMER
GOODS PERU
BUSINESS UNIT
OFFERS FOODS, HOME
AND PERSONAL CARE
PRODUCTS

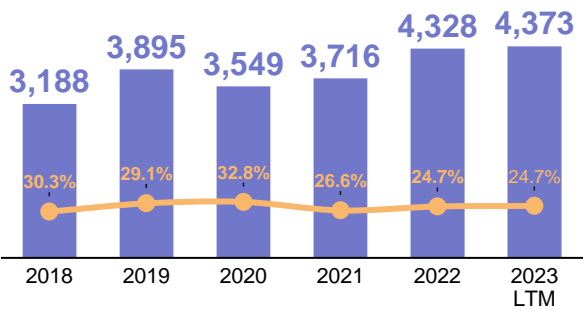
OUR MULTI-TIER AND
MULTI-CHANNEL
STRATEGY ALLOWS
US FOR A VERY
IMPORTANT MARKET
PRESENCE IN PERU

MAIN CATEGORIES BREAKDOWN
% of Sales



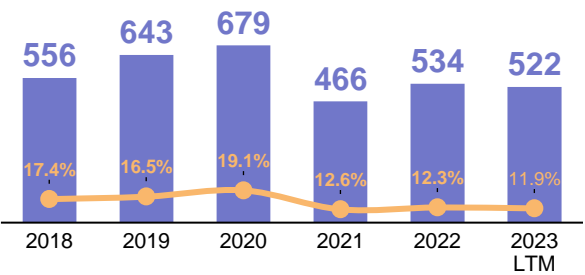
REVENUE AND GROSS MARGIN
In PEN million

CAGR 2018-2023: +6.5%



EBITDA AND EBITDA MARGIN
In PEN million

CAGR 2018-2023: -1.3%



HIGHLIGHTS

Production facilities

Main categories and brands

Edible Oils	
Detergents	
Household Care	
Pastas	
Cookies	
Personal Care	
Sauces	

“We are accelerating profitable growth through innovation, focusing resources in strengthening our product and brand superiority in key categories supported by superior go-to-market strategy and supply chain operational excellence”

– Patricio Jaramillo, VP Consumer Goods

¹ LTM as of March 2023

OUR CGI BUSINESS
PRODUCES AND
DISTRIBUTES FOODS,
HOME AND PERSONAL
CARE PRODUCTS
MAINLY IN LATIN
AMERICA, WITH A
STRATEGIC FOCUS IN
THE ANDEAN REGION

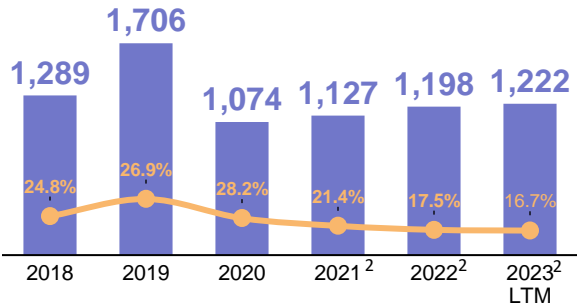
GEOGRAPHICAL PRESENCE



REVENUE AND GROSS MARGIN

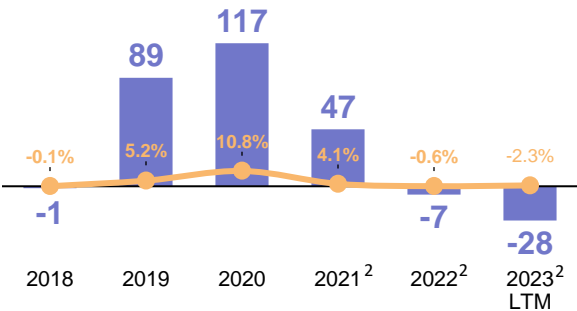
In PEN million

CAGR 2018-2023: -1.1%



EBITDA AND EBITDA MARGIN

In PEN million



HIGHLIGHTS

- Production facilities
- Main exports
- Main categories and brands
- Edible Oils
 - Detergents
 - Household Care
 - Pasta
 - Hair Care

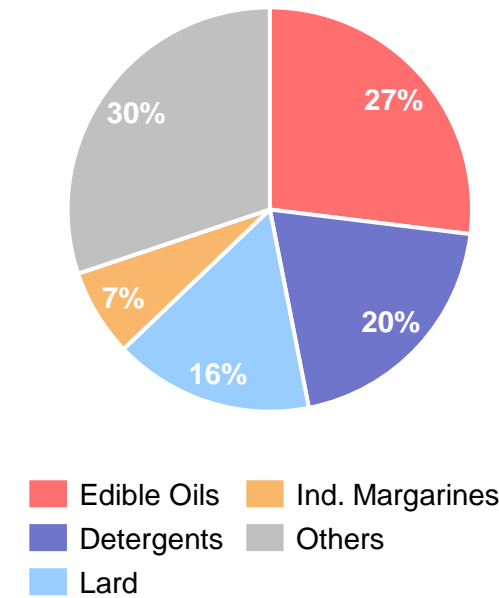
“The strategic role of the CGI business is to contribute incremental profitable growth while diversifying Alicorp’s geographical risk profile, with a strong focus in those countries where we can replicate our successful model in Peru.”

– Patricio Jaramillo, VP Consumer Goods

¹ LTM as of March 2023
² Ex. Discontinued Operations (Brazil and Argentina)

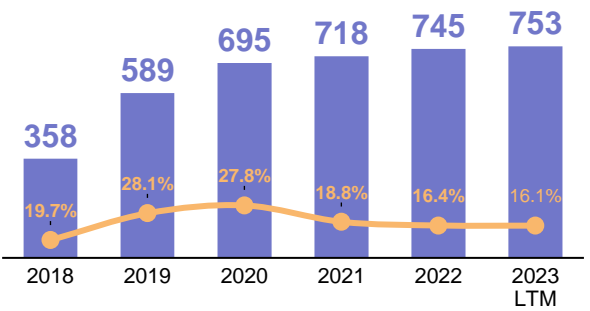
OUR CONSUMER
GOODS BOLIVIA UNIT
IS BACKWARDS
VERTICALLY
INTEGRATED (FOOD
PLATFORM) AND
PRODUCES AND
DISTRIBUTES FOOD
AND HOME CARE
PRODUCTS

MAIN CATEGORIES BREAKDOWN¹
% of Sales



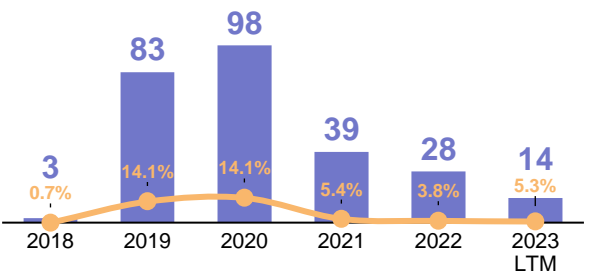
REVENUE AND GROSS MARGIN¹
In PEN million

CAGR 2018-2023: +16.0%



EBITDA AND EBITDA MARGIN¹
In PEN million

CAGR 2018-2023: +35.3%



MAIN CATEGORIES AND BRANDS

EDIBLE OILS

DETERGENTS

SHORTENINGS

IND. MARGARINES

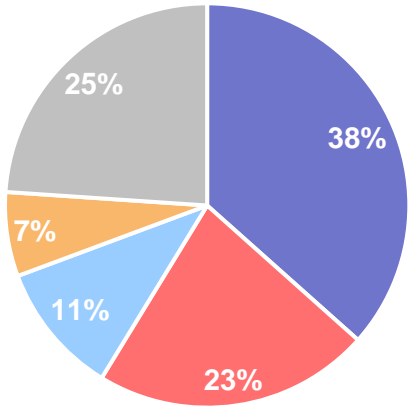
“We continue expanding our direct distribution network and started the local production of our Pastas category and other key categories in the Home Care platform in order to increase profitability and local competitiveness.”

– Patricio Jaramillo, VP Consumer Goods

¹ LTM as of March 2023

OUR CONSUMER GOODS ECUADOR UNIT IMPORTS FOOD, HOME AND PERSONAL CARE PRODUCTS FROM OUR PRODUCTION FACILITY IN PERU AND NOW IS FOCUSED ON STRENGTHENING THE GO-TO-MARKET STRATEGY

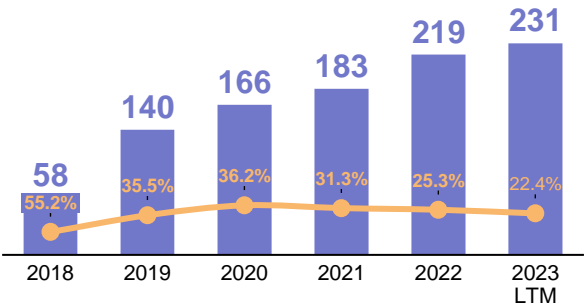
MAIN CATEGORIES BREAKDOWN¹
% of Sales



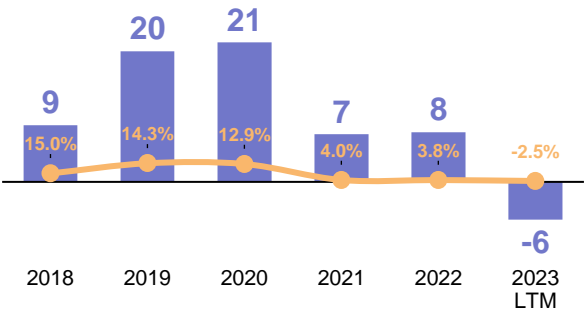
Detergents Others
Pastas
Sauces
Insecticides

REVENUE AND GROSS MARGIN¹
In PEN million

CAGR 2018-2023: +31.8%



EBITDA AND EBITDA MARGIN¹
In PEN million



MAIN CATEGORIES AND BRANDS

DETERGENTS



PASTAS



INSECTICIDES



SAUCES



“The role of our go-to-market strategy has allowed us to reach a wide base of customers this year with a special focus on the traditional channel.”

– Patricio Jaramillo, VP Consumer Goods

¹ LTM as of March 2023

OUR B2B BUSINESS HAS THREE MAIN PLATFORMS: FOOD SERVICE, BAKERY AND INDUSTRIAL CLIENTS

WE CREATE VALUE FOR OUR CLIENTS THROUGH OUR DIGITAL SOLUTIONS

HOW B2B ADDS VALUE



GO-TO-MARKET

- Ample coverage
- Efficient client segmentation
- Exclusive distributors



BRANDED B2B

- Multi-tier brand positioning
- Innovation
- Ad hoc solutions
- Digital solutions

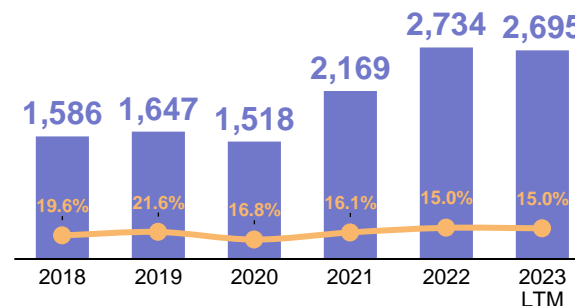


INDUSTRIAL & LOGISTIC SCALE

REVENUE AND GROSS MARGIN¹

In PEN million

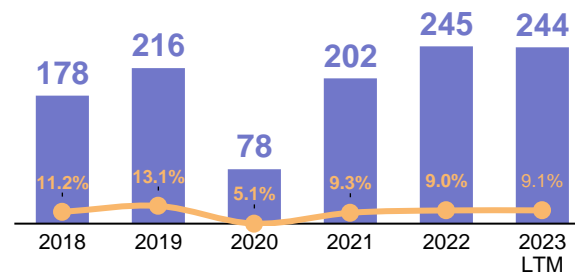
CAGR 2018-2023: +11.2%



EBITDA AND EBITDA MARGIN¹

In PEN million

CAGR 2018-2023: +6.5%



HIGHLIGHTS

Production facilities



Main categories and brands

Industrial Baking Flour



Industrial Oil



Shortenings



Sauces



Industrial Margarines



Frozen Products



“Our aspiration is to become our customers’ indispensable partner by identifying current and future needs and offering comprehensive solutions that help them prosper.”

– Luis Estrada, VP B2B, Crushing & Commodity Management

¹ LTM as of March 2023

OUR AQUAFEED
BUSINESS PRODUCES
SHRIMP FEED IN
CHILE, ECUADOR,
PERU AND HONDURAS;
AND SALMON FEED IN
CHILE

WE SERVE TWO OF
THE MOST
IMPORTANT EXPORT
INDUSTRIES IN
ECUADOR AND CHILE

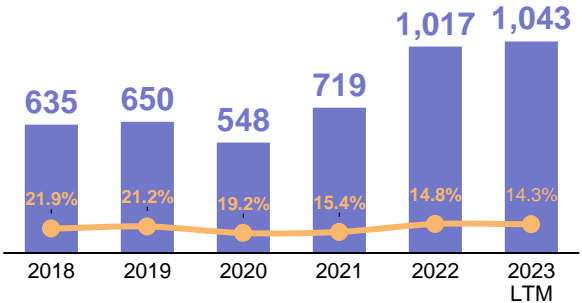
GEOGRAPHICAL PRESENCE



REVENUE AND GROSS MARGIN¹

In USD million

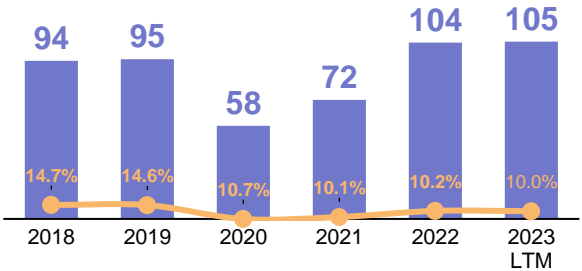
CAGR 2018-2023: +10.4%



EBITDA AND EBITDA MARGIN¹

In USD million

CAGR 2018-2023: +2.2%



HIGHLIGHTS

Main categories and brands

Shrimp Feed



Salmon Feed



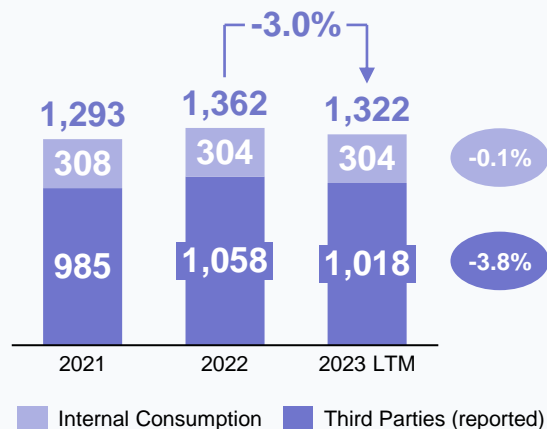
“Our commitment with the future of the industry has encouraged us to become the bridge between our clients and the digital transformation”.

– Hugo Carrillo, General Manager - Vitapro

¹ LTM as of March 2023

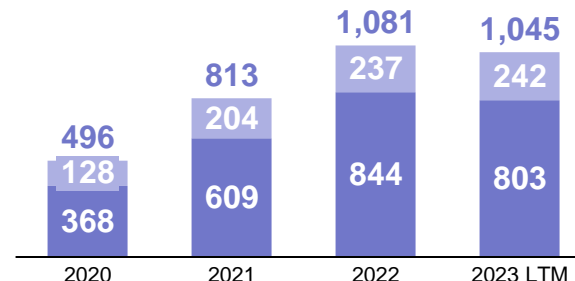
OUR CRUSHING BUSINESS PRODUCES SUNFLOWER SEED OILS AND SOYBEAN OILS AND MEAL TO SERVE THIRD PARTY LOCAL AND EXPORT CUSTOMERS AND FOR INTERNAL CONSUMPTION

VOLUME SOLD¹
In thousands of MT

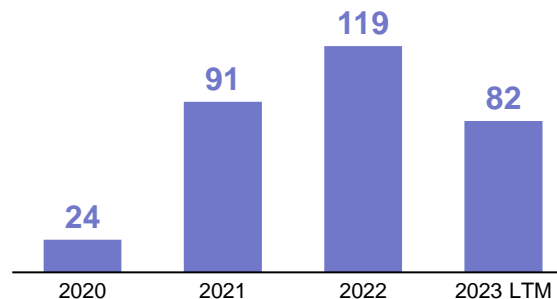


The Bolivian market structure requires vertical integration to ensure access to grains supply. This results in a natural hedge of raw materials for the CG Bolivia business.

REVENUE¹
In USD million



EBITDA AND EBITDA MARGIN¹
In USD million



HIGHLIGHTS

Production facilities

Main exports

Main categories and products

- **Soybean:** Crude oil, solvent-extracted and full-fat flour
- **Sunflower seed:** Crude oil and flour
- **Agricultural solutions:** Phytosanitary products, fertilizers and seeds

“Our crushing business gives us value added vertical integration in the oils and fats segment in Bolivia, as well as diversification being countercyclical to the Consumer Goods business ”

– Luis Estrada, VP B2B, Commodities Management & Crushing

¹ LTM as of March 2023

² Internal consumption is mainly allocated to Consumer Goods Bolivia and Aquafeed. Sale to third parties are the only considered in the Consolidated Financial Statements

3 CORPORATE STRATEGY



WINNING ASPIRATION

We feed a better tomorrow with relevant value propositions for **each** of our consumers and clients in the **Andean Region**, **transforming markets** with our **leading brands**, ability to **innovate**, **efficient management** and the talent of **our people**.

WHERE TO PLAY?



HOW TO WIN?



Differentiated products, brands and services through a multi-tier strategy



Excellence in productivity



Flexible supply chain

OUR SCALE, LOCAL EXPERIENCE AND WORLD-CLASS CAPABILITIES ALLOW US TO FULFILL OUR WINNING ASPIRATION THROUGH VERY CLEAR COMPETITIVE ADVANTAGES

CAPABILITIES



Innovation



Digital



Our people

Portfolio
managementTechnology &
processes

Sustainability

KEY INITIATIVES & STRATEGIC PROJECTS

CG PERU 🇵🇪

- Grow Personal & Household care
- Digital & Innovation
- Go-to-market upgrade

AQUAFEED 🇨🇴 🇵🇪 🇨🇱 🇵🇷 🇩🇴

- Productive capacity 🇨🇴
- Efficiencies program
- Digital transformation

CG INTERNATIONAL

- Strengthen home care categories 🇪🇸
- Local production for costs competitiveness 🇪🇸
- Go-to-market 🇨🇴

CRUSHING 🇪🇸

- Maximize profitability and focus on cash flow generation
- Explore less commoditized revenue streams

B2B 🇵🇪

- Digital solutions
- New segments and categories
- Cleaning business
- Go-to-market upgrade



Innovation

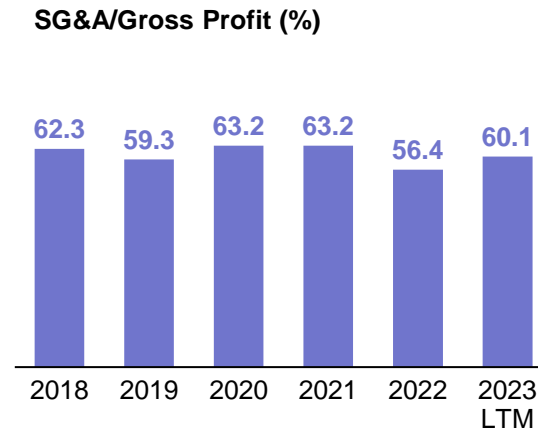
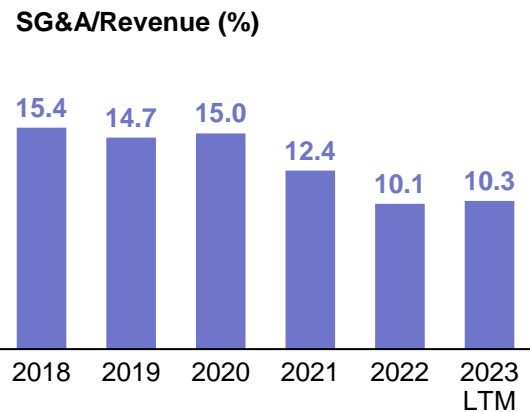
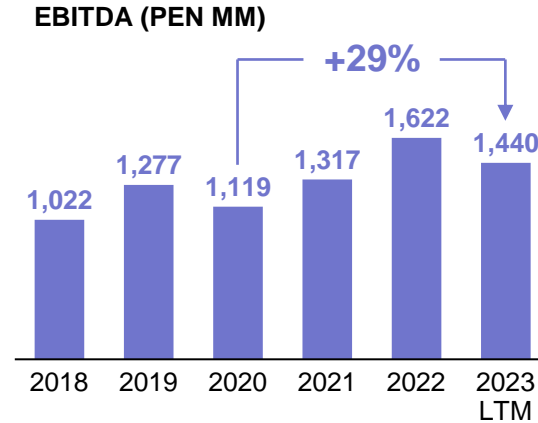
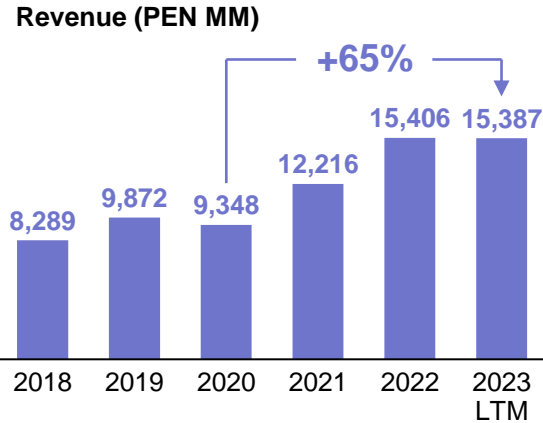
Digital
Transformation

Efficiencies

**WE CAREFULLY
PRIORITIZE INITIATIVES
AND MANAGE
RESOURCES FOCUSING
ON RETURN ON
INVESTED CAPITAL,
VALUE CREATION AND
FUTURE GROWTH**

**ALICORP DELIVERS
REMARKABLE RESULTS
DESPITE THE
CHALLENGING
CONTEXT, REACHING
HISTORIC TOP LINE
LEVELS AS WELL AS
PROFITABILITY**

**OUR EFFORTS ARE
FOCUSED ON
CONTINUOUS VALUE
GENERATION FOR OUR
STAKEHOLDERS**



We continue to develop our innovation and digital initiatives:

- **Amarás**
Almost 10% share of volume in supermarkets
- **Insuma**
4,109 active clients¹
(+81% vs 2021)
- **DiaDia**
3,528 active Mom&Pops
(+60% vs 2021)
- **Vitapro Ventures**
2,000 incremental hectares of digital services

Alongside efficiency efforts:

- SKU rationalization
- Design to value
- Revenue management

¹ Restaurants and bakeries



AMARÁS, UNIQUE AS YOUR HAIR AND PERU

- ✓ **WHO:** Young Peruvians who are tired of purchasing traditional supermarket brands
- ✓ **WHAT:** “Affordable Beauty” Upper tier product performance with a local beauty brand positioning
- ✓ **HOW:** a full range of hair products beyond shampoo, aimed at increasing in post-shampoo penetration to boost final delivery

MARKETING CAMPAIGN:

- ✓ Start of 360 marketing campaign in October 2022
- ✓ Highest advertising investment in hair care Q4 '22
- ✓ Trial and brand experience maximized with product “POP UPs”

MARKETING RECEPTION:

- ✓ Traditional Trade: 85K POS covered during 1st month
- ✓ Modern Trade: 100% POS covered in the first month with good SOS visibility

First remarkable results:

- Market share **target for 2024** already met at 3.5%¹
- Almost 10% of **volume market share** in the hair care category after first month in **modern channel**
- 21.2k Instagram followers and 51.2K TikTok followers in less than 3 months
- +85% **positive sentiment** in Meta and TikTok
- “Viral TikTok shampoo”: +300 organic videos with positive reviews generating +7.2MM views
- 15% **engagement rate**



DESIGNED FOR LOCAL CONSUMERS



WE USE PERUVIAN NATURAL INGREDIENTS



ACCESIBLE PREMIUM HAIR CARE BRAND

¹ Households market

INTERNET OF THINGS AND ANALYTICS ECOSYSTEM TO IMPROVE PRODUCTIVITY IN VITAPRO'S CLIENTS

VITAPRO VENTURES

**OUR PURPOSE IS TO
TRANSFORM THE
INDUSTRY AND
GENERATE
SUBSTANTIAL
IMPROVEMENT IN
PRODUCTIVITY AND
PROFITABILITY**



Our solution introduces **Internet of Things, data and analytics infrastructure to shrimp pool management to improve efficiency and effectiveness of shrimp feeding process**

- Oxygen and temperature sensors across shrimp farms
- Cloud based data lake to store dynamic data with Machine learning models that estimate shrimp growth and determine feed volume
- Automatic feeders powered by solar panels with releases based on AA model
- Hydrophone monitors shrimp's sounds and optimize feeding through automatic feeders
- 24/7 Technical Support

4 SOLID LIQUIDITY AND STRONG BALANCE SHEET



Leverage and credit rating

CONSERVATIVE DEBT
MANAGEMENT WITH
INVESTMENT GRADE
RATINGS

IN Q1 '23 WE ISSUED A
PROMISSORY NOTE
FOR USD 14MM IN THE
PRIVATE CAPITAL
MARKET OF BOLIVIA



TOTAL CASH
PEN 1,210 million

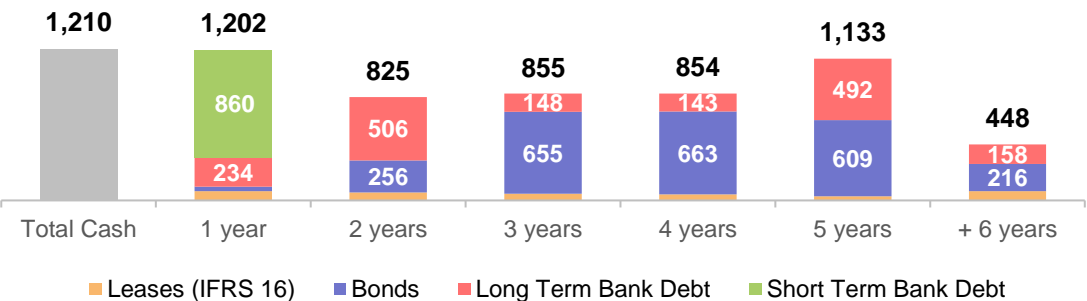


DEBT COVERAGE^{1,2}
1.38x over next 12 months
0.82x over next 24 months



ACCESS TO FUNDING
PEN 5.9 billion of available
uncommitted credit lines
PEN 452 million of available
committed credit lines

MATURITY PROFILE AS OF MARCH 2023¹
PEN million



CREDIT RATING AS OF Q1 '23



¹ Principal only
² Includes committed credit lines. Excluding this lines, the ratios would be 1.01x over the next 12 months and 0.60x over the next 24 months
³ PCR rates Alicorp Bolivia's local bonds only

Leverage

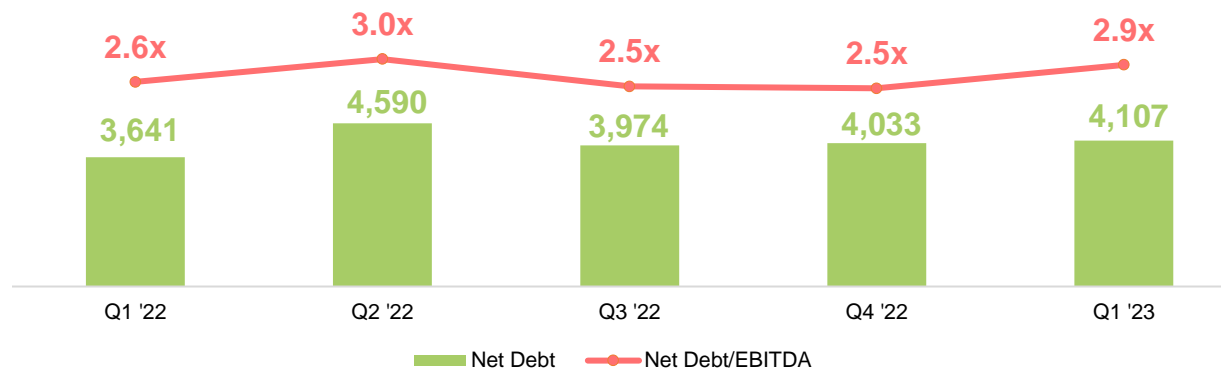
**WE MANAGED TO
PARTIALLY OFFSET OUR
LOWER EBITDA
GENERATION WITH
SEVERAL WORKING
CAPITAL INITIATIVES**

**AS A RESULT, LEVERAGE
INCREASED ONLY BY
0.3X SINCE Q1 '22**

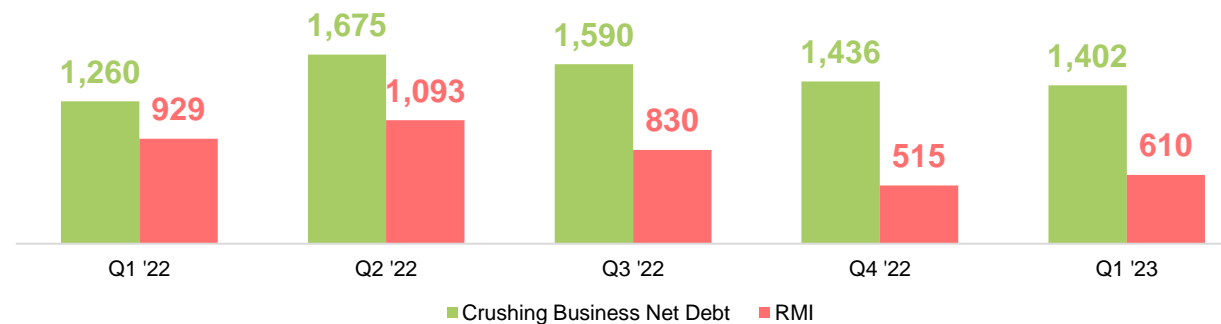
INDEBTEDNESS EVOLUTION

Net Debt / EBITDA¹

PEN million

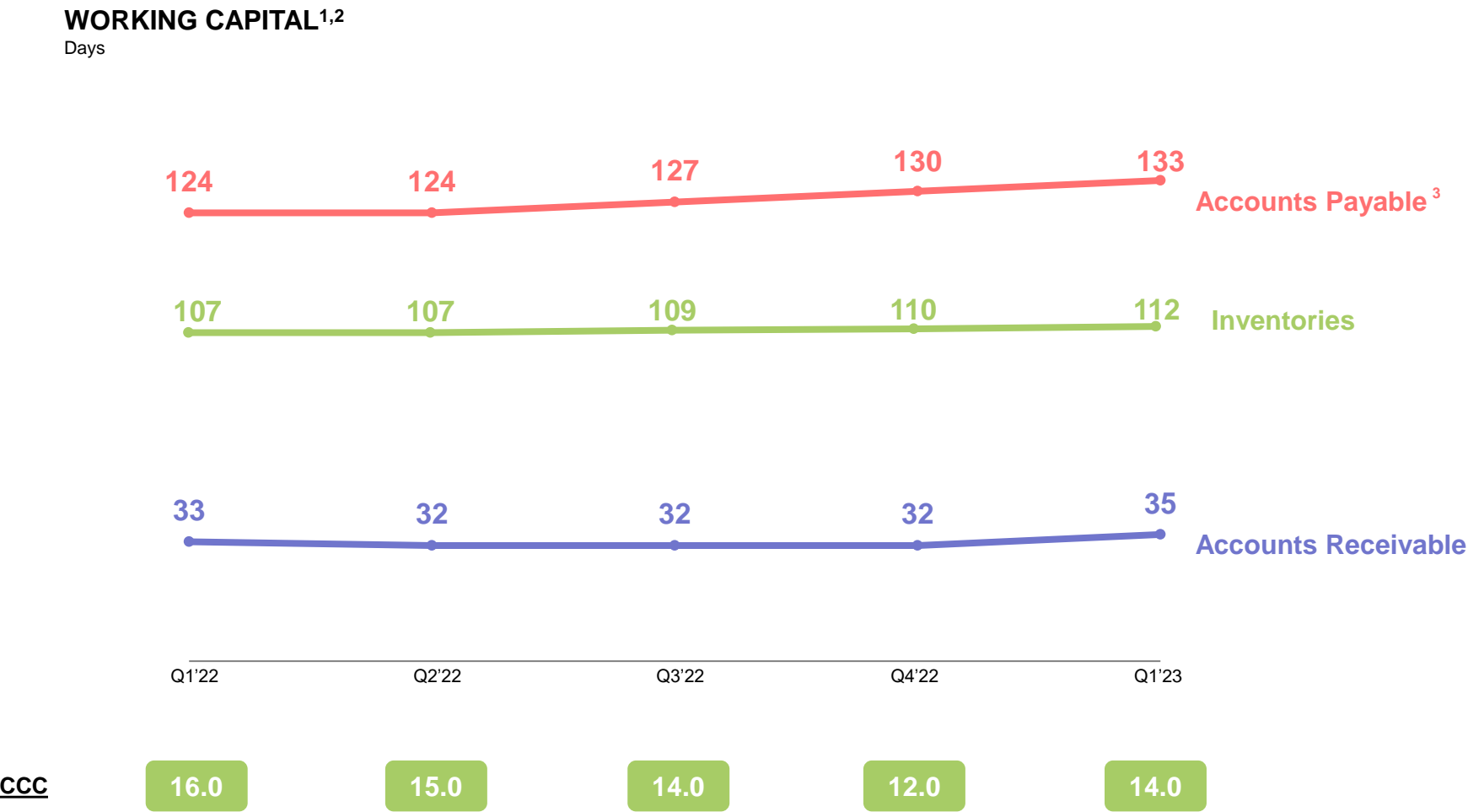
CRUSHING BUSINESS NET DEBT² AND READILY MARKETABLE INVENTORY (RMI)³

PEN million

¹ Principal of debt only less cash and cash equivalents² Includes intercompany loans³ RMI: refers to the soybean and sunflower seeds stored within our facilities in our Bolivian operation, which are easy to convert into cash due to their commodity characteristics

Working capital – Cash conversion cycle (CCC)

THE INCREASE IN DAYS OF INVENTORY AND RECEIVABLES WAS PARTIALLY OFSSET BY SEVERAL WORKING CAPITAL INITIATIVES THAT MAINTAIN OUR CASH CONVERSION CYCLE BELOW THE LEVELS RECORDED IN Q1 '22



¹ Days of working capital calculated for the last twelve months
² Excludes discontinued operations
³ Includes our pre-export contracts

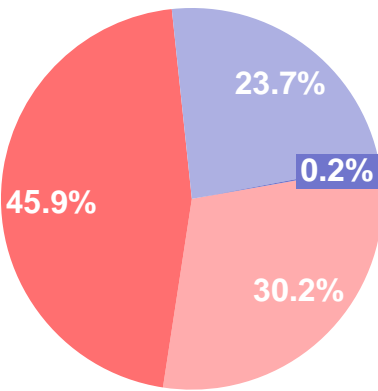
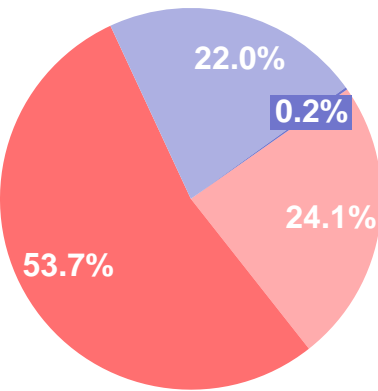
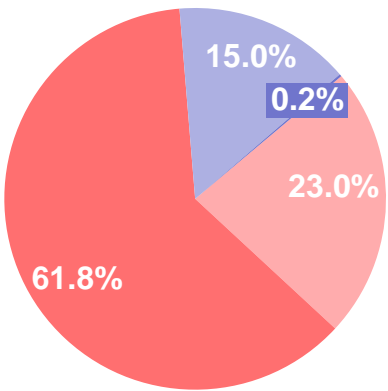
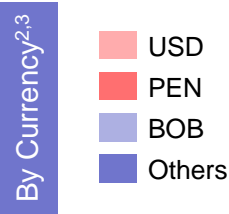
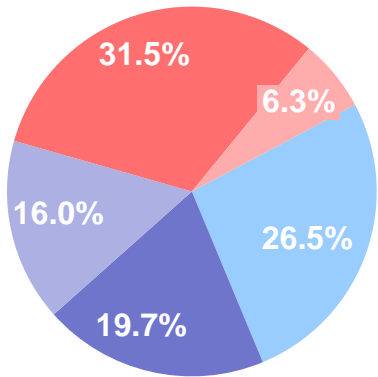
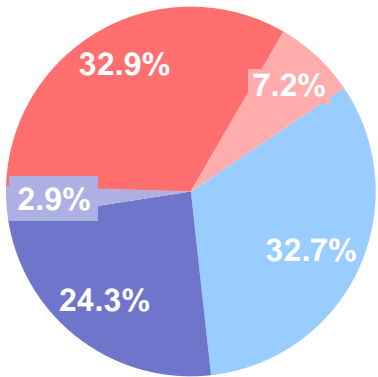
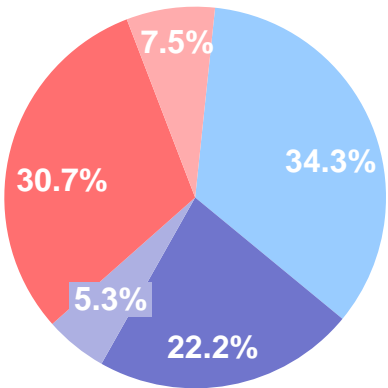
Debt Breakdown

TOTAL DEBT¹

DEC '21
S/ 5,245MM

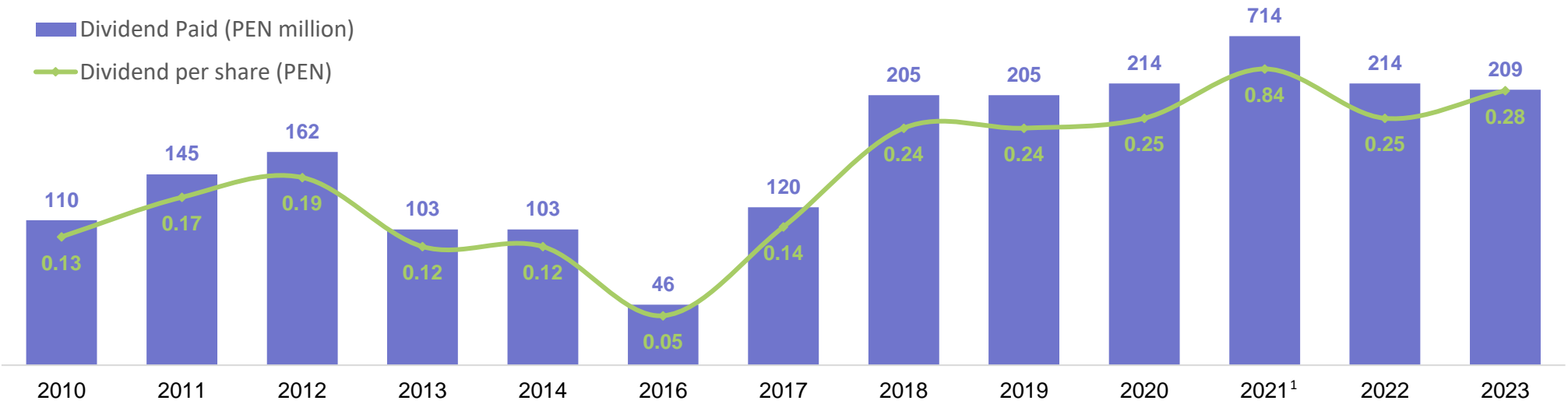
DEC '22
S/ 4,973MM

MAR '23
S/ 5,317MM



¹ Principal of debt before FX hedging
² Principal of debt after FX hedging
³ Most of our USD denominated debt is booked in subsidiaries that has USD as functional currency

Dividend Payment Evolution



Dividend Yield ²	4.8%	3.4%	2.8%	1.2%	1.4%	0.8%	1.8%	2.0%	2.3%	3.3%	16.0%	5.0%	4.5%
Payout Ratio	50%	51%	49%	29%	32%	29%	40%	46%	46%	44%	216%	52% ³	39%

For more information about our dividend policy, please visit:
[Politica-de-Dividendos.pdf \(alicorp.com.pe\)](#)





























¹ 2021: In addition to the first dividend payment approved during our shareholders meeting of PEN 0.25 per share, an extraordinary dividend of PEN 0.585 per share was paid in the 3Q21
² Dividend yield computed for common stocks: ALICORC1. Stock price as of dividend payment date
³ Considering Net Income from Continuing Operations

5

APPENDIX



RANKED #1 FOR MAIN CATEGORIES

Business	Category	Brands	Rank	% of sales ¹	Competitors
Consumer Goods Peru	Laundry Detergents		#1	6.7%	
	Edible Oils		#1	5.8%	
	Pasta		#1	3.6%	
	Cookies & Crackers		#1	2.3%	
B2B	Industrial Baking Flour		#1	6.6%	
	Industrial Oil		#1	5.2%	
	Shortenings		#1	1.6%	
Consumer Goods International	Edible Oils (Bolivia)		#1	1.6%	
	Laundry Soap (Bolivia)		#1	0.9%	
	Sauces (Ecuador)		#2	0.2%	
Aquafeed	Shrimp feed (Ecuador)		#2	16.0%	
	Fish feed (Chile)		#4	7.8%	
	Fish feed (Peru)		#1	0.6%	
Crushing	Soybean & Sunflower: meals & oils		#1	19.6%	

Source: Kantar World Panel (Consumer Goods Peru and B2B) / Nielsen NRI (Consumer Goods International) / Internal Estimates (Aquafeed)

¹ Based on consolidated Revenue LTM as of March 2023.

ALICORP AT A GLANCE

Leveraging our distribution model

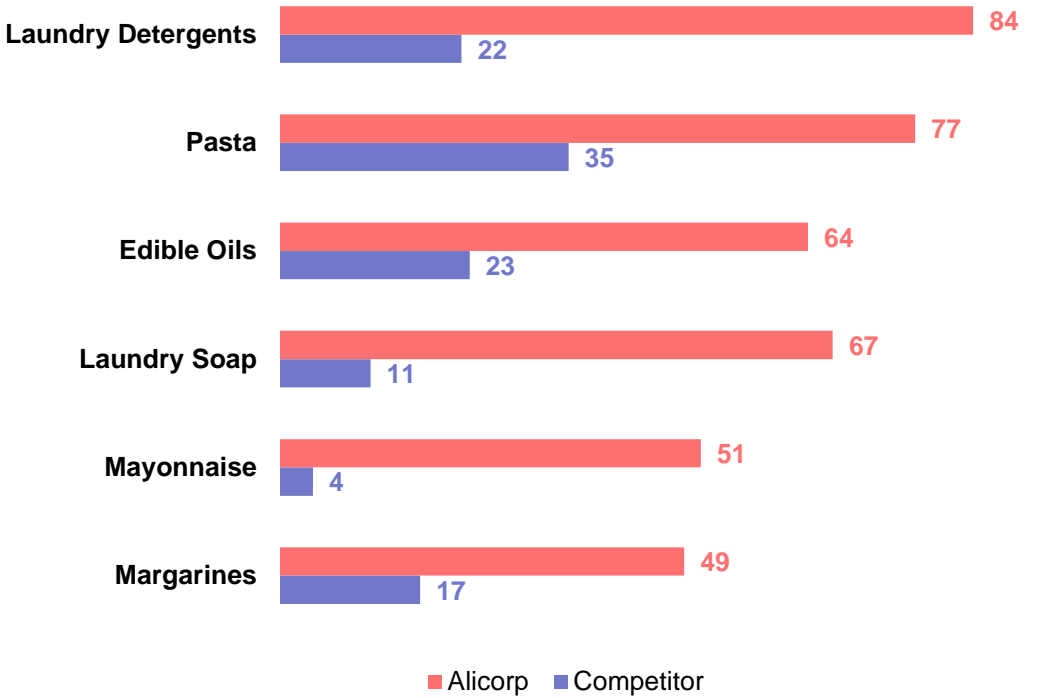


CONSUMER GOODS PERU: GO-TO-MARKET MODEL¹



STRONG PRESENCE OF ALICORP’S PRODUCTS IN PERUVIAN HOUSEHOLDS^{4,5,6}

(As % of household presence)



¹ Data FY 2021.
² Includes Cash & Carriers.
³ Includes Convenience Stores.
⁴ Data as of June 2022.
⁵ As measured by market penetration in each category against Alicorp’s closest competitor in Lima and other major cities in Peru.
⁶ Source: Kantar World Panel.

PRODUCT RESEARCH & DEVELOPMENT



PATITO
launched of Baby
& Kids Detergent
and Softener
Portfolio in Bolivia



AVAL
launched new
presentations in Peru



ÁNGEL
launched of new
fruit-based cereal
flavors in Peru



PRIMOR
launched a version
of tuna in salt and
water in Peru



ALPESA
Launched of new
flavors in sachet
presentations in
Peru



BOLIVAR
relaunched of the
brand in Bolivia

AWARDS & RECOGNITION



Javier Rota, our country manager in Bolivia, was recognized in the eight edition of “The Big Ones 2023”



Through “Ollas Que Desarrollan” we joined the “Manka Kus” program to bring food to more than 5,635 Peruvians in Manchay



Our company was part of TOP 10 of the “Merco ESG” ranking



We certified our Anti-Bribery Management System under ISO 37001, granted by AENOR

A large, stylized graphic on the left side of the slide, consisting of a series of overlapping, semi-circular shapes filled with a white dot pattern, resembling a stylized letter 'R' or a series of leaves.

Álvaro Rojas Miro Quesada

Investor Relations Officer

InvestorRelations@alicorp.com.pe

www.alicorp.com.pe

This presentation and further detailed information can be found in the following link in our section **“Investor Services”**: <https://inversionistas.alicorp.com.pe/alicorp-ir/public/investor-services/investor-kit.html>